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# VEO AND I.C. ELECTRICAL STRONGER TOGETHER

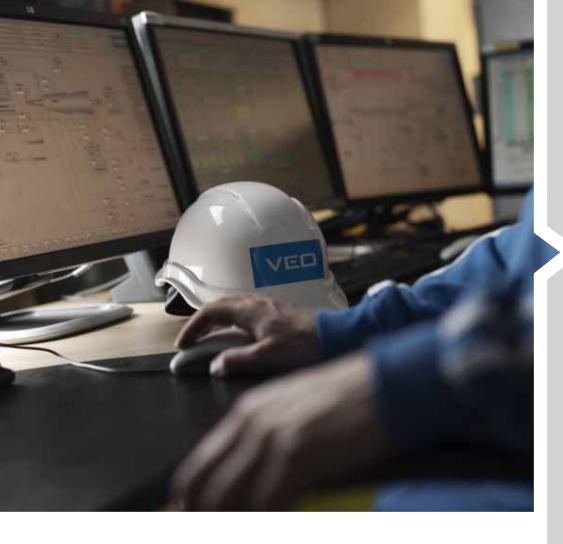
## "This co-operation will further strengthen VEO's position on the UK market."

VEO and I.C. Electrical (ICE) have signed a co-operation agreement in December 2015. The purpose of the co-operation is to deepen and further develop the ongoing partnering relationship between the companies into a long-term, committed and mutually beneficial partnership.

ICE is based in Burton upon Trent, Staffordshire and was founded in 1986. They have extensive experience in carrying out electrical installations in process and industrial applications. VEO is based in Vaasa, West coast of Finland and was founded in 1989. VEO is an energy expert offering automation and electrification solutions for electricity production, distribution and the process industry. VEO has the largest switchgear factory in the Nordic countries. The company's turnover amounted to 64 MEUR in 2014.

The two companies have a common track record since 2008. Together they have supplied automation and electrification for





the process industry and several bio power plants in the UK. In September 2015 the first VEO Medium Voltage switchgear was delivered to Norbord in Inverness which was closely followed by a second Medium Voltage switchgear to William Grants in Dufftown.

The combination of VEO's range of products, experience and strong knowhow allied with ICE's range of services will better serve the customers.

- VEO has established a strong foothold in Norway and Sweden. Now VEO is aiming for the UK market with the same successful business model. We see great potential on the UK market for our products and services.

Together with ICE we can provide our customers with a one stop shop for automation and electrification projects.

- The UK market will be one of our main focus areas in the future, says **Jarkko Aro**, Vice President, VEO.
- We saw a business opportunity and contacted VEO as we knew they have the products and the experience needed in order to enhance our wider offering to the UK market. We are very pleased with the partnership and are eager to get to work on new projects, says **Chris Emmerson**, Managing Director of I.C.Electrical.





#### Products to be offered by VEO:

- VECOS, Control Panels
- VEDA 5000 Low-Voltage Switchgear platform based applications:
  - VEDA Drives, Cabinet solutions for air- and liquid cooled drives
  - VEDA Marine, Switchboard solutions for marine power distribution
  - VEDA MCC, Switchgear for general low voltage power distribution
- VEBA 5000 Low-Voltage Busduct system
- VEKE 24, Switchgear for medium voltage power distribution
- Package Substations, Substation for outdoor medium voltage distribution
- Expert Services, Engineering (Automation and Electrification), Consulting, Services
- Process automation and instrumentation
- Arc protection

#### www.veo.fi



I.C. Electrical Ltd

### Products/ Services to be offered by I.C.Electrical:

- Electrical installation 24v-11 kV Bespoke Control panels to include:
  - -Pneumatic panels
  - -PLC/RIO panels
  - -Wardrobe type panels
  - -MCC panels
  - -Field isolators & junction boxes
- Electrical design
- Electrical testing and commissioning
- Network, design & installation
- Controls & instrumentation

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